2026

NORTH COUNTRY LEADERSHIP SUMMIT

Partners in Progress

SEPTEMBER 30 & OCTOBER 1, 2026
LAKE PLACID, NY

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NORTH COUNTRY TELEHEALTH PARTNERSHIP

FDRHPO
Fort Drum Regional Health Planning Organization

Dr. Carrie Roseamelia

Please Stay in Touch!

Carrie Roseamelia, PhD
Director, Office of Health Care Workforce Innovation

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Carrie.Roseamelia@health.ny.gov

NEW YORK STATE | Department of Health
Medicaid

NEW YORK STATE MEDICAID PROGRAM UPDATES

CASEY DE BELLIS, MPA

NORTH COUNTRY LEADERSHIP SUMMIT | OCTOBER 1, 2026 | LAKE PLACID CONFERENCE CENTER

RECENT PRIORITIES, UPDATES, AND INITIATIVES

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MAJOR CHANGES

- H.R. 1 Implementation
  - Changes to Medicaid Coverage
  - Frequently Asked Questions
- Provider Revalidation
  - NYS Medicaid Provider Revalidation webpage
  - Provider Services Portal resources
  - Contact: providerenrollment@health.ny.gov

NEW YORK STATE | Department of Health
Medicaid

RURAL HEALTH TRANSFORMATION PROGRAM

- Initiatives include:
  - Technical assistance for rural primary care practices pursuing **and** maintaining New York State Patient-Centered Medical Home recognition.
  - Grants to fund minor capitol improvements and staff training to bring rural practices into compliance with ADA regulation.
  - Adding a statewide eConsult platform to the SHIN-NY to increase access to specialty care.
  - Promoting AI-enabled technology to improve primary care processes to improve access, care coordination, and outcomes.
- **Not** Medicaid-specific – open to all rural providers.
- Transforming Rural Healthcare in New York webpage

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EXPANSION OF REMOTE PATIENT MONITORING

- Effective January 1, 2026, New York State Medicaid reimburses remote patient monitoring (RPM) codes **99445** and **99470**.
- The new codes provide greater flexibility to reimburse providers for shorter durations of monitoring and management under existing New York State Medicaid covered RPM services.
- Refer to Section 9.8 of the Telehealth Policy Manual for detailed billing guidance.

CPT Code	Description	Medicaid Rate
99470	Remote physiologic monitoring treatment management services, clinical staff/physician/other qualified health care professional time in a calendar month requiring one real-time interactive communication with the patient/caregiver during the calendar month; **first 10 minutes**.	$22.42
99445 (prenatal and postpartum services only)	Remote monitoring of physiologic parameters(s) (e.g., weight, blood pressure, pulse oximetry, respiratory flow rate); initial set-up and patient education on use of equipment devices(s) supply with daily recording(s) transmission, **two to 15 days in a 30-day period**.	$41.58

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ECONSULT COVERAGE AND ENHANCEMENT

- eConsults are interprofessional consultations between a treating/requesting provider and a consulting provider.
- Benefits: Increase access to specialty expertise and avoid additional visits.
- Both the requesting and consulting providers can be reimbursed.
- Medicaid enhances reimbursement for integrated eConsults between physical health and behavioral health providers.
- Refer to Section 9.14 of Telehealth Policy Manual for detailed billing guidance.

CPT Code	Billed By	Description	Rate
99451	Consultative Provider	Interprofessional telephone/internet/electronic health record assessment and management service provided by a consultative physician or other qualified health care professional, including a written report to the patient's treating/requesting physician or other qualified health care professional, 5 minutes or more of medical consultative time.	$28.46
99452	Treating/Requesting Provider	Interprofessional telephone/internet/electronic health record referral service(s) provided by a treating/requesting physician or other qualified health care professional, 30 minutes.	$26.56

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INITIATIVES PENDING FEDERAL APPROVAL

- State Plan Amendments to create off-site rates to reimburse Article 28 clinics for telehealth services when neither the provider nor the Medicaid member is on-site.
- State Plan Amendment to reimburse Federally Qualified Health Centers for “non-visit telehealth services,” such as eConsults and remote patient monitoring.
- Exemption to federal “four walls rule” (42 C.F.R. §440.90) to reimburse rural clinics when neither the provider nor the Medicaid member is on-site.

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OPPORTUNITIES TO ENGAGE WITH THE MEDICAID PROGRAM

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UPCOMING PRIMARY CARE WEBINAR

- October 13th, 2026 from 3:00 to 4:30pm.
- Intended audience: primary care providers, Patient-Centered Medical Home sites, and primary care partners.
- Topics include:
  - Updates on PCMH quality reporting and program evolution
  - Reimbursable primary care services
  - Upcoming policy changes
  - Rural Health Transformation Program
  - Primary care resources and communication
- Registration information is posted through the Primary Care Listserv or reach out to pcmh@health.ny.gov.

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UPCOMING PRIMARY CARE SURVEYS

- We are seeking input on how to improve primary care access and services for New York State Medicaid members.
  - Late 2026: Provider survey
  - 2027: Member survey
- Look for announcements through the Medicaid Update newsletter and the Primary Care Listserv about how to participate.

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MAC AND BAC RECRUITMENT

- The Medicaid Advisory Committee (MAC) and the Beneficiary Advisory Council (BAC) are recruiting members!
  - MAC: New York state licensed clinical providers or administrators, state or local consumer advocacy groups or other community-based organizations, health plan representatives and state agencies serving Medicaid members.
  - BAC: current or previous Medicaid or CHPlus members or have direct experience supporting New York State Medicaid or CHPlus members, such as family members or caregivers.
- Committee members will advise and inform policy development in matters related to the Medicaid program and CHPlus.
- More information is available on the MAC and BAC webpage.

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CONTACT US

- Telehealth: telehealth.policy@health.ny.gov
- Primary Care and PCMH: pcmh@health.ny.gov
- MAC and BAC: MAC_BAC@health.ny.gov

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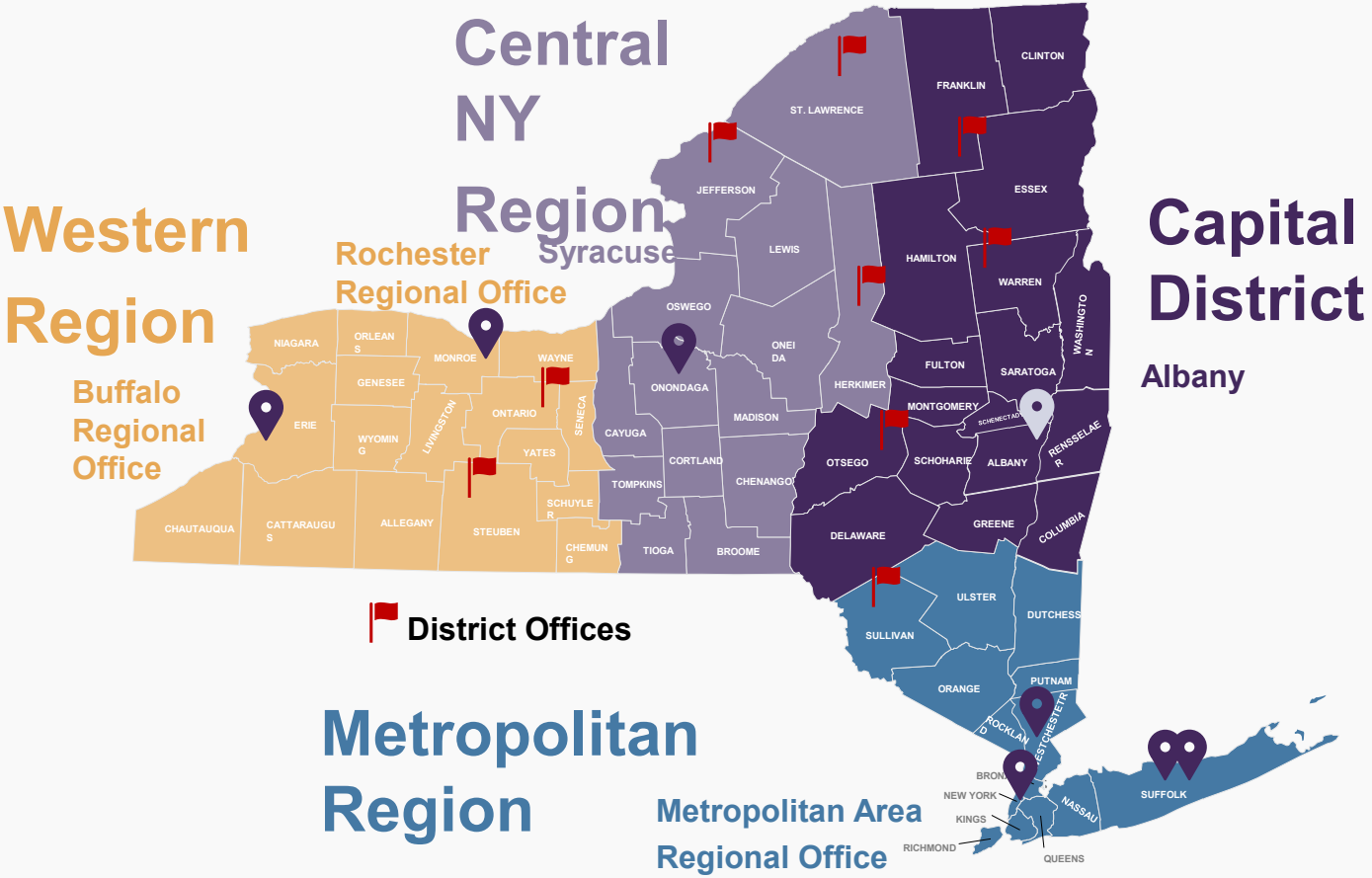
Capital District Regional Office

Building Back to Support New York's Communities

Megan Johnson, MPH
Acting Regional Director, Capital District Regional Office

2026 North Country Leadership Summit | October 1, 2026

REGIONAL OFFICE CATCHMENT AREAS



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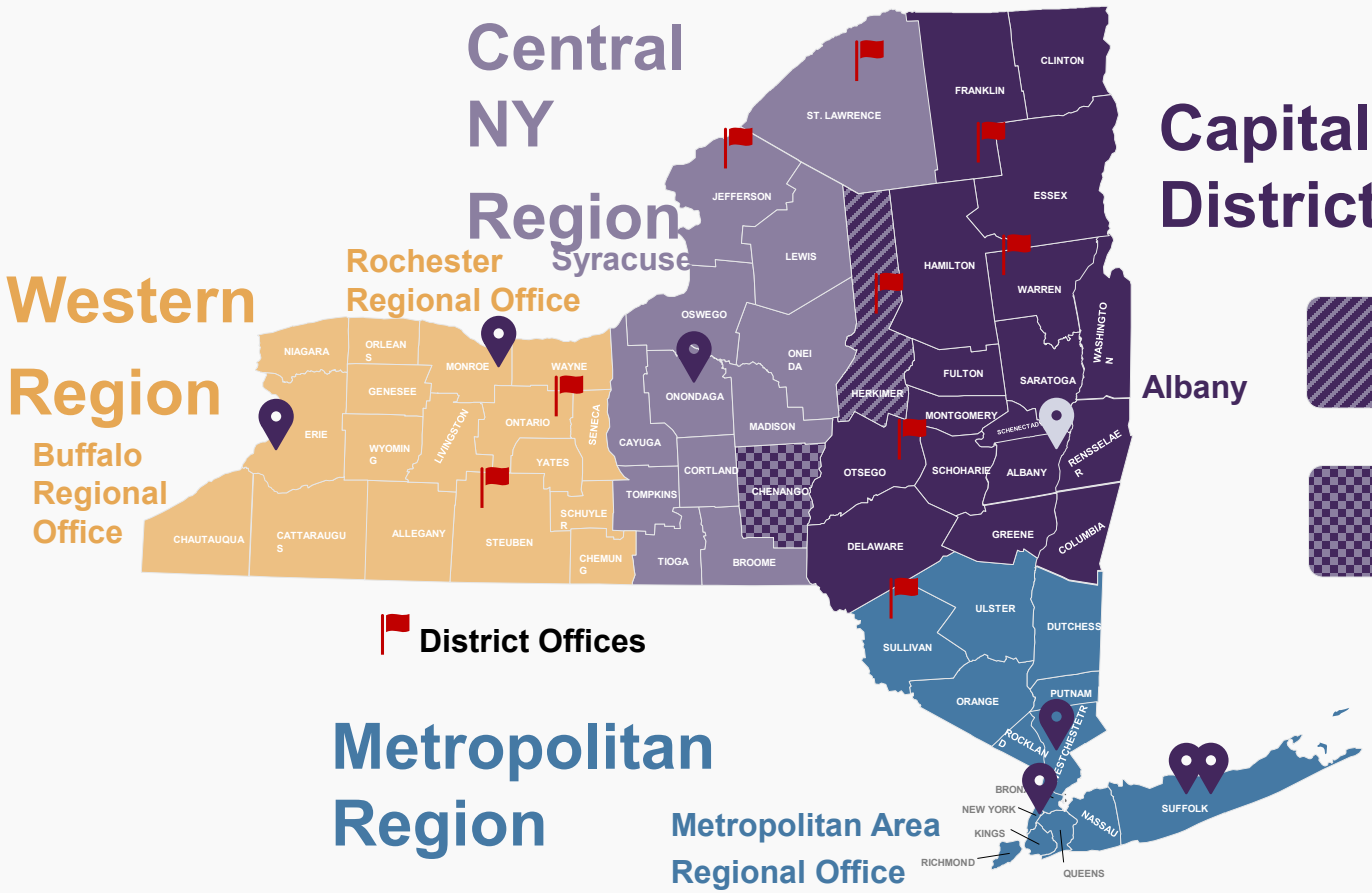
ENVIRONMENTAL HEALTH SERVICES



Herkimer County
Environmental Health Functions Only

Chenango County
Adolescent Tobacco Use Prevention Act (ATUPA) Compliance Inspections

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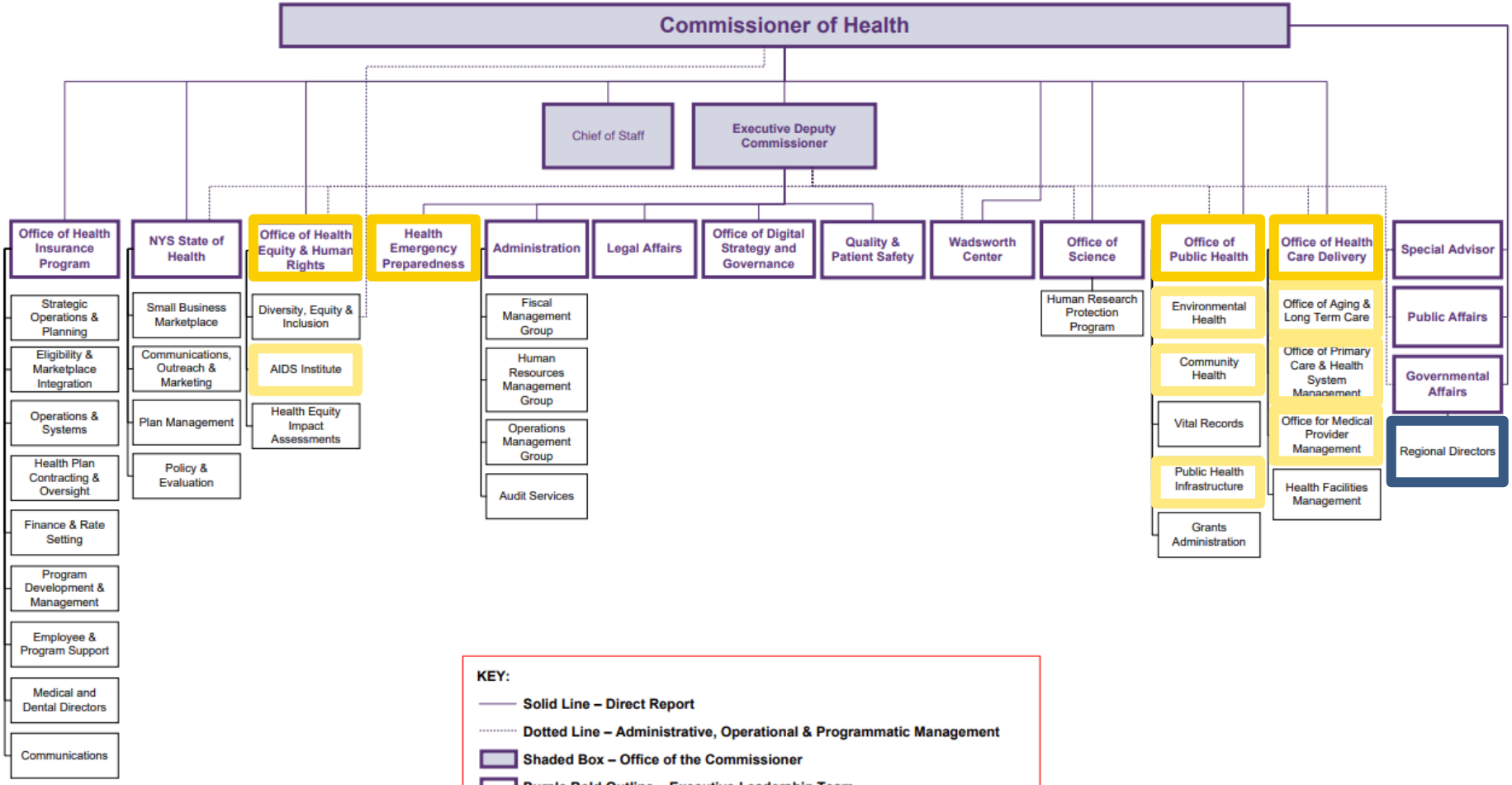

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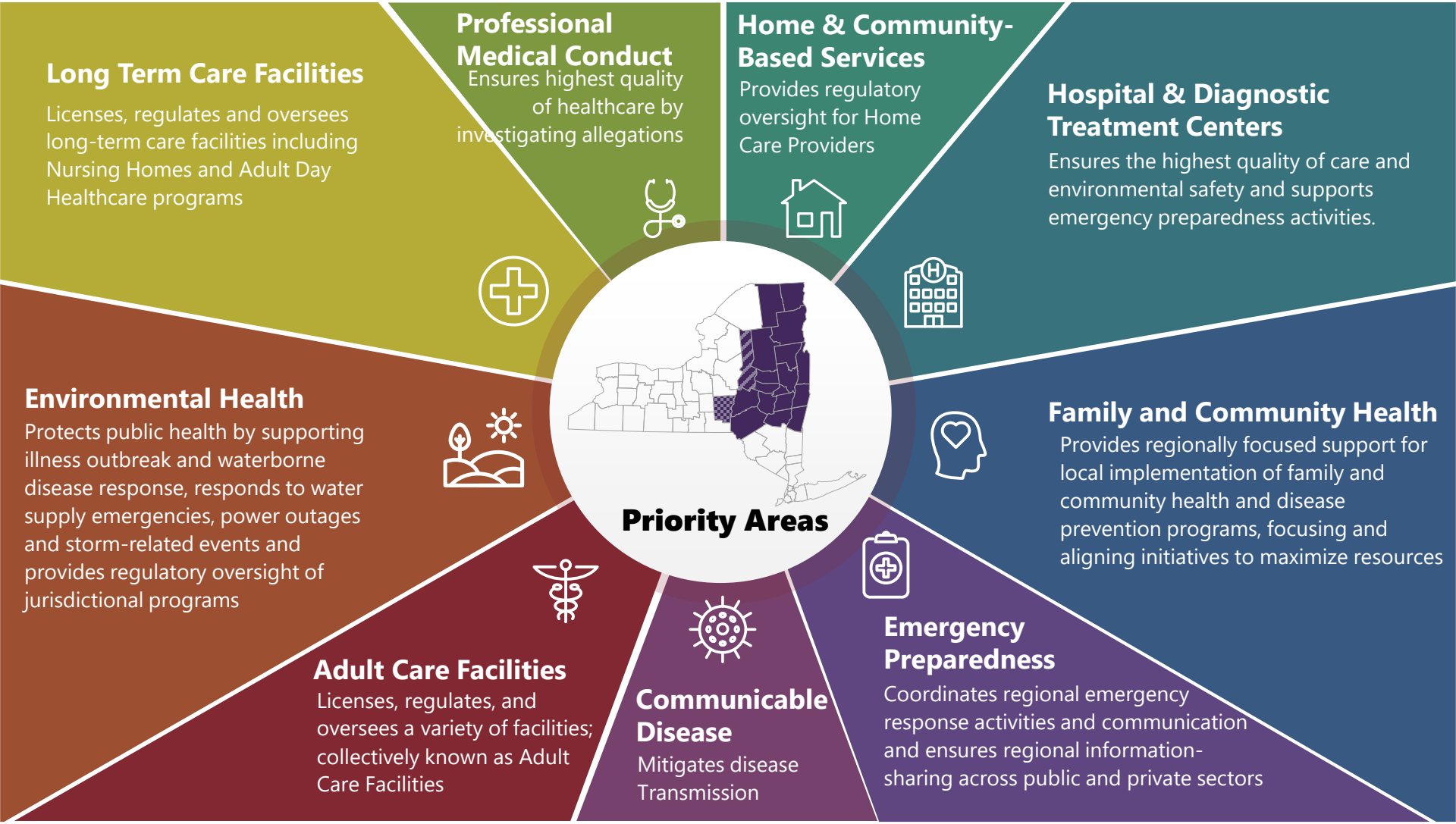
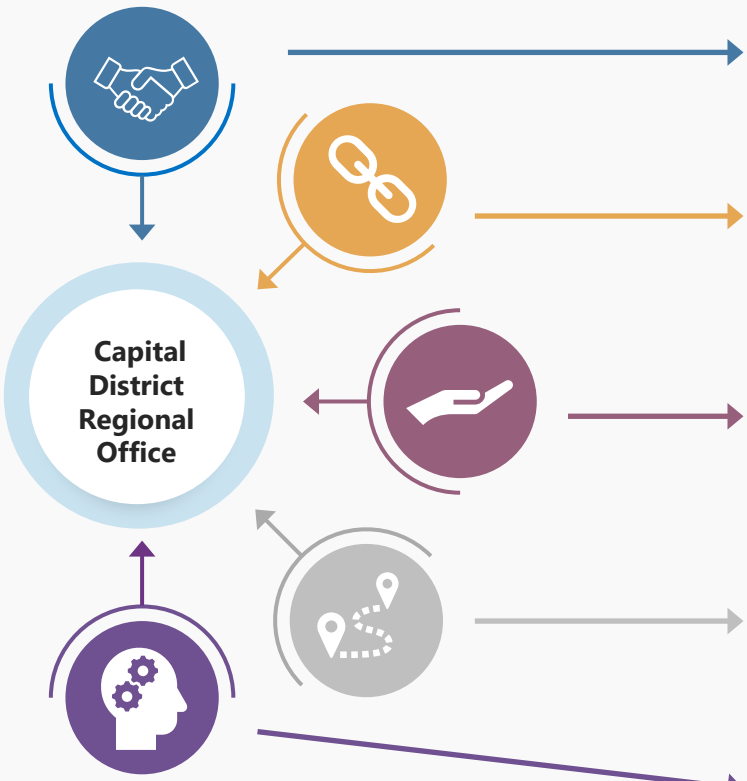

Long Term Care Facilities
Licenses, regulates and oversees long-term care facilities including Nursing Homes and Adult Day Healthcare programs
Professional Medical Conduct
Ensures highest quality of healthcare by investigating allegations
Home & Community-Based Services
Provides regulatory oversight for Home Care Providers
Hospital & Diagnostic Treatment Centers
Ensures the highest quality of care and environmental safety and supports emergency preparedness activities.
Priority Areas
Environmental Health
Protects public health by supporting illness outbreak and waterborne disease response, responds to water supply emergencies, power outages and storm-related events and provides regulatory oversight of jurisdictional programs
Family and Community Health
Provides regionally focused support for local implementation of family and community health and disease prevention programs, focusing and aligning initiatives to maximize resources
Adult Care Facilities
Licenses, regulates, and oversees a variety of facilities; collectively known as Adult Care Facilities
Communicable Disease
Mitigates disease Transmission
Emergency Preparedness
Coordinates regional emergency response activities and communication and ensures regional information-sharing across public and private sectors

CAPITAL DISTRICT REGIONAL OFFICE ROLE



Build Trusted Relationships — Across Department program areas and with **External Partners** — 01

Serve as a Linkage — Central Office and **External Partners** facilitating collaboration & implementation of the Department's initiatives — 02

Provide Services — Support and train local health departments, community organizations, medical providers, hospitals, and health systems.

Permitting, inspections & enforcement of environmental health regulated facilities. — 03

Coordinate — Surveillance efforts, emergency preparedness, and community health initiatives — 04

Support — Local health departments and **External Partners** with the resources needed to address emerging public health challenges — 05

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OUR APPROACH

Approach barrowed from and Dr. Diane Hall, Director, Office of Rural Health at the Centers for Disease Control and Prevention

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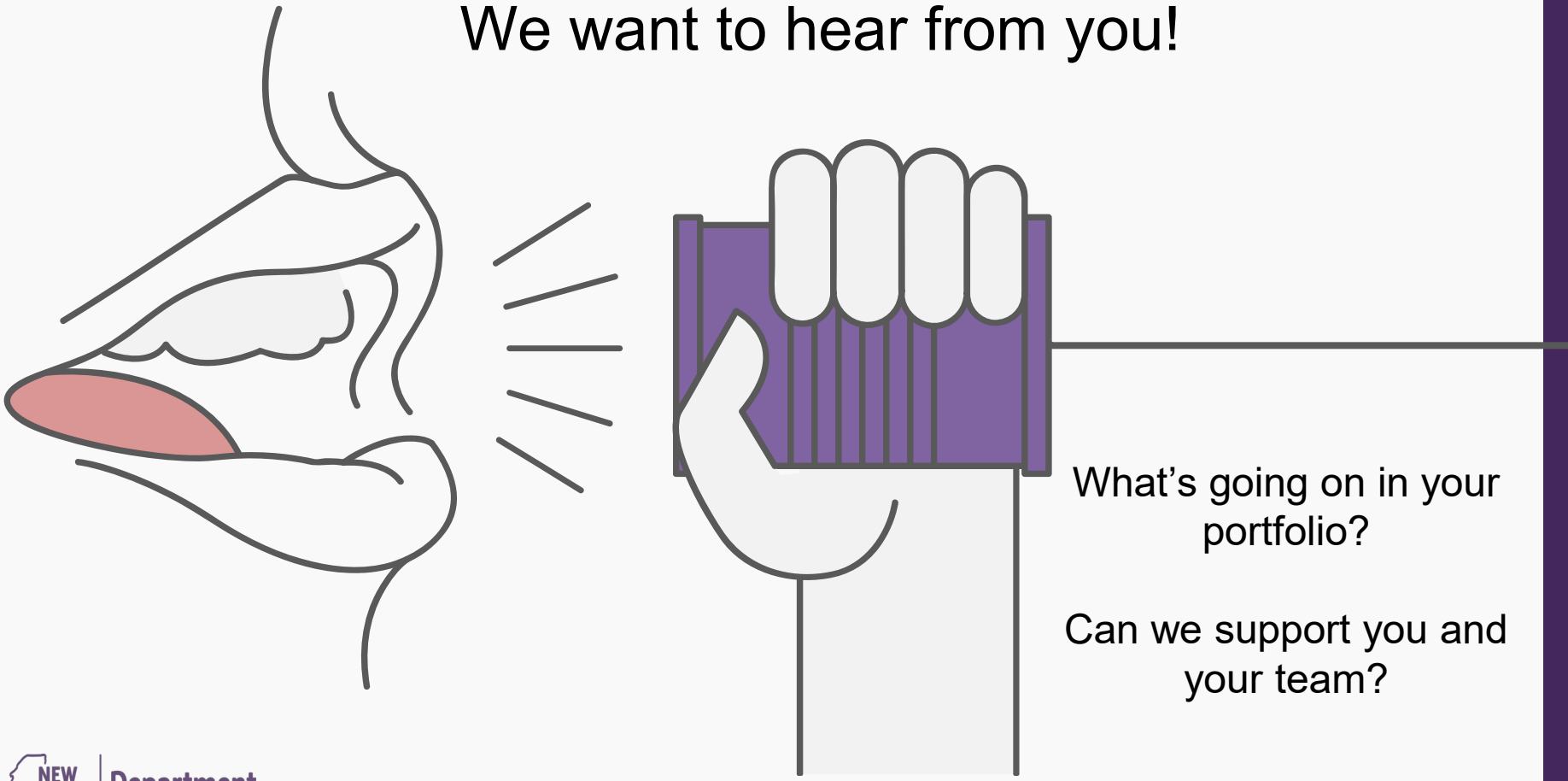
CALL TO ACTION

We want to hear from you!



What's going on in your portfolio?

Can we support you and your team?

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CALL TO ACTION

Email Us!

Call us!

Contact one of our Program Managers!

We'd love to hear from you!

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CAPITAL DISTRICT REGIONAL OFFICE

Program Leadership		
Environmental Health	**Communicable Disease**	**Family & Community Health**
Edward R. Bartos Capital Region Environmental Health Director o: (607) 353-4336 | c: 518-764-9239 Edward.Bartos@health.ny.gov	**Dan Schiller, MA** Director, Regional Communicable Disease o: (518) 408-4349 | c: (518) 949-9469 Daniel.Schiller@health.ny.gov	**Elisè Collins** Director, Regional Family and Community Health o: (518) 408-5092 | c: (518) 606-9641 Elise.Collins@health.ny.gov
Health Emergency Preparedness	**Adult Care Facilities**	**Acute & Primary Care**
Maureen Casale-Reidy, MPH Public Health Emergency Preparedness Representative o: (518) 408-5164 | c: (518) 378-4157 Maureen.Casale-Reidy@health.ny.gov	**Joseph Naglieri** Area Office Director (518) 806-9256 Joseph.Naglieri@health.ny.gov	**David Meade** Area Office Director o: (518) 408-5329 | c: (315) 709-4733 David.Meade@health.ny.gov
Long Term Care	**Professional Medical Conduct**	**Home Community Based Services**
Sara Caldwell, MS, MPH Area Office Director o: (518) 408-5372 | c: (518) 918-6140 Sara.Caldwell@health.ny.gov	**Roger O'Neilan** Program Director (518) 402-0742 roger.oneilan@health.ny.gov	**Lori Novak** Health Care Surveyor 4 (518) 408-5287 Lori.Novak@health.ny.gov

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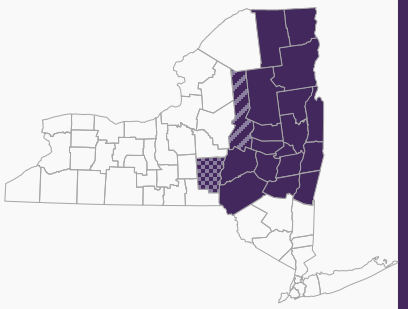
CAPITAL DISTRICT REGIONAL OFFICE

Capital District Regional Contacts:



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Administrative Assistant:
Carriebell Young
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Serving the following counties:

1. Albany
2. Saratoga
3. Schenectady
4. Rensselaer
5. Clinton
6. Essex
7. Franklin
8. Fulton
9. Hamilton
10. Warren
11. Washington
12. Green
13. Columbia
14. Delaware
15. Montgomery
16. Otsego
17. Schoharie

- Herkimer (Environmental Health Functions Only)
- Chenango County (Adolescent Tobacco Use Prevention Act (ATUPA)

Capital District Regional Office: 518-408-0582 | CDRO@health.ny.gov

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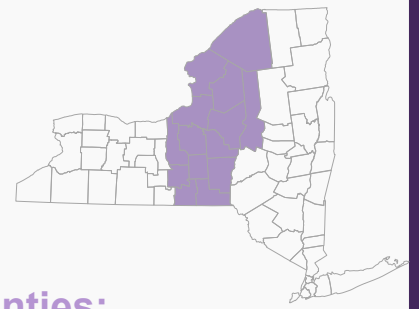
Thank You!

SCAN HERE

To add the Capital District Regional Office to your phone

CENTRAL NY REGIONAL OFFICE

Central New York Regional Contacts:



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Kelly.Firenze@health.ny.gov

Administrative Assistant:
Rebecca Tringale 315-477-8419 (Office)
rebecca.tringale@health.ny.gov

Serving the following counties:

1. Broome
2. Cayuga
3. Chenango
4. Cortland
5. Jefferson
6. Lewis
7. Madison
8. Oneida
9. Onondaga
10. Oswego
11. St. Lawrence
12. Tioga
13. Tompkins
14. Herkimer

Central New York Regional Office: 315-477- 8400 | syradmin@health.ny.gov

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Non Medicaid Services to Support Older New Yorkers

Becky Preve
Executive Director
Association on Aging in New York

Level Set on Aging

- 36% of Population in NY 50+

- Contributed 43% - $719 billion – GDP
- $2.2 trillion by 2050 (43%)

- Support 5.9 million jobs
- 6.6 million by 2050 (47%)

- Generated $482 billion in wages and salary
- $1.46 trillion by 2050 (50%)

- Contribute $72 billion in state and local taxes (39% of total)
- Will triple to $255 billion by 2050 (43%)

Combating Ageism and Stereotypes

- New York's total population is over 19 million individuals, and the State **ranks fourth** in the nation in the number of adults age 60 and over – 4.84 million.
- 3.7 million between 45-59
-
- **80% of NYS Retirement System Payouts Stay in NY - $10.6 billion annually**
-
- **Social Security - $59 billion** annually paid to NYS older adults
-
- **935,000 individuals age 60+** contribute **495 million hours** of service at economic value of **$13.8 billion**
-
- **64% of individuals** age 60+ who own their own homes and have **no mortgage**
-
- **4.1 million caregivers** at any time in a year – economic value if paid for at market rate is **$39 billion**

4 Primary Groups of Customers

- Individuals seeking information, referral, assistance with benefits, Part D Plans, entitlements, etc.
- Individuals with chronic conditions or in need of minor assistance – implement 41 highest level Evidence-Based Interventions serving 36,000+
- Individuals at risk of higher levels of care, poor health outcomes, ER and NH placement
- Individuals caring for a loved on with functional and cognitive impairments

Core Home and Community Based Services Provided by the Network of Aging Professionals

- Home delivered meals (HDM)
- Congregate meals
- Nutrition counseling & education
- Senior center programming
- Health promotion and wellness
- Evidence Based Interventions – CDSMEs, fall prevention, etc.
- Volunteer opportunities
- Respite and caregiver supports
- Legal Services
- Home modifications, repairs
- Elder abuse prevention and mitigation
- NY Connects (ADRC) - LTSS I&A/R, options counseling, benefits and application assistance
- Health Insurance Information , Counseling and Assistance (HIICAP)
- Personal Care Level I and II (non-Medicaid)
- Case management
- Ancillary services such as PERS and assistive devices
- Minor home repair/modifications
- Social adult day services
- Transportation to needed medical appointments, community services and activities
- Long Term Care Ombudsman
- Combat Social Isolation

Home Care Services

- Non Medicaid in home services to support older individuals
- Personal Care level 1 – housekeeping, grocery shopping etc
- Personal Care level 2 – bathing, toileting, dressing etc
- Respite Services – support for caregivers

Innovations in New York

- 20+ public private partnerships to combat social isolation and loneliness
- Significant return on investments noted by NYS data
- Targeted interventions to increase digital literacy, increase overall physical and mental health, and caregiver supports

https://aging.ny.gov/innovations-aging

ElliQ – AI Care Companion Robot

ElliQ is a conversational companion that keeps clients stimulated and engaged throughout the day

Simple video calling and messages encourages individuals to stay connected to loved ones

900 Units deployed- - State Budget Allocation

- 93% of users state they find ElliQ Useful
- 93% reported a reduction in loneliness
- 88% indicated ElliQ has changed life for the better

GetSetUp

GetSetUp is an online community of people who want to learn new skills, connect with others and unlock new life experiences. We believe people over 55 can do anything when they have the tools to discover, learn and connect.

- Provides over 5,000 classes for older individuals – base classes are on technology utilization (I-Pad, I-phone, zoom)
- Exclusively taught by individuals over the age of 50 – revenue opportunity
- 40 categories of classes
- Multiple languages
- In NYS over 500,000 classes have been taken
- Most popular classes are health and wellness

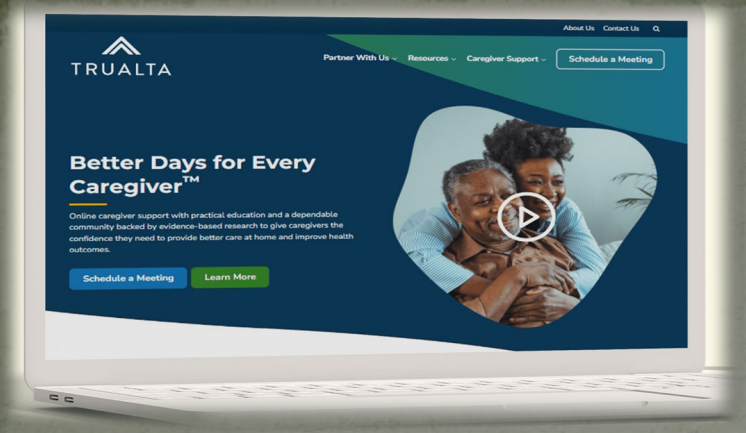
Ageless Innovation – Joy for All Companion Pets

Animatronic cats/dogs/and birds that provide interactive engagement with older individuals

-Walker squawker attaches to a walker and provides a reminder for an individual to utilize walker

-Reimagined intergenerational games (Trivia Pursuit, Life, and Scrabble) – Over 100 Reach out and Play events

- Over 35,000 pets distributed
- Over 35,000 intergenerational games
- 75% reduction in social isolation and loneliness
- Available at any Office for the Aging in New York



Trualta – Evidenced Based Online Caregiver Platform

With more than **53 million Americans** now operating as caregivers, many unexpectedly, and every single one facing medical complexities while also trying to perform medical tasks, gauge disease progression, provide emotional support and care – **72% of caregivers** report feeling overwhelmed, and **66%** express the need for training, particularly in coping strategies, personal care techniques, and medical tasks. That's why Trualta is here.

- Customized education in a variety of forms/peer support programs
- 3,000 Caregivers have taken over 17,955 classes
- 20% reduction in hospitalizations
- 75% of caregivers indicated they were able to keep a loved one at home
- 92% indicated they leveraged new skills
- Completely free for any New Yorker

ARCHANGELS™

Caregiver Intensity Index

61% of caregivers worry about caring for a family member, friend, or neighbor.

55% individuals in this role don't self-identify as caregivers.

50% of caregivers use food to cope and reduce stress.

33% of caregivers use substances to cope versus 6% of the general population.

31% of caregivers have contemplated suicide versus just 3% of the general population.

- 2 minute online assessment to identify and target caregiver stress and intensity
- Provides instant scoring of intensity as green, yellow, or red
- Provides instant linkages to services and supports for caregivers
- Provides feedback on issues driving intensity and supports that are alleviating caregiver stress

Expanded Initiatives

- **BellAge** – Adult Wellbeing Check-Up Platform

  will enable the aging network to measure what really matters to older adults: holistic health and wellbeing. Cost-effective way to help address key social and behavioral determinants of health and to promote better integration of health and social services.

- **Blooming Health** – SMS, voice, email

  Mass and individual outreach

  Surveys and check ins

  Service and reminders

- **Bill Paying/Financial Exploitation** - in 10 counties to deter or address financial exploitation

  FraudFindr – forensic accounting software

  Eversafe - guards against fraud, identity theft, and age-related issues.

  A "second set of eyes," - the first financial wellness tool for older adults and caregivers.

  Keep track of your family's finances, credit, bills, and even real estate. We analyze activity across accounts and institutions – because that's how scammers operate.

  Dorot– how to implement a local friendly visitor program – video series

  https://aging.ny.gov/friendly-visiting-program-training-video-series

Expanded Initiatives

- **OnScreen – online AI companion, telehealth interface, interactive TV**
- **Zinnia TV – "netflicks" for dementia**
- **Advocord** – advanced software/platform to train guardians and provide one place for all documents and reports as required by court system
-
- **Relish-Life** – Products designed specifically for individuals with dementia – music, puzzles, arts and crafts, games, etc.
- **Memory Lane TV** – programming for individuals with dementia and their caregivers via TV

LifeBio and MyHello – self or caregiver documentation of life story/experiences and what matters.

- MyHello – social isolation – connect with real person 30 minutes per week for up to 13 weeks and match to others with similar interest

Free Resource

- Video Tutorials – Federal, State and Local Benefits
- **Video Tutorials All in One Place: Help Older Adults in Your Community Apply for Benefits | Office for the Aging**

- All resources available at :
  - **https://aging.ny.gov/innovations-aging**